

# 2017 Application Form

**EQUIPMENT**  
**WORLD** contractor of the year

**CATERPILLAR**<sup>®</sup>

Owner's Name: \_\_\_\_\_

*Note: The owner will be the recipient of the award. Please indicate if there is more than one owner. All named owners must be active in the daily activities of the firm.*

Company \_\_\_\_\_ Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Daytime Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_

Email (required) \_\_\_\_\_ Fax \_\_\_\_\_

Website \_\_\_\_\_

Are you currently and *Equipment World* subscriber? Yes \_\_\_\_\_ No \_\_\_\_\_

## Now, a little bit about your company...

Year you started your company \_\_\_\_\_ Years you have been in construction \_\_\_\_\_

Annual volume (check one): \_\_\_\_\_ \$3-5 million \_\_\_\_\_ \$5-7 million \_\_\_\_\_ \$8-10 million

*Average for past 3 years; must include all divisions of your company.*

\_\_\_\_\_ \$11-13 million \_\_\_\_\_ \$14-15 million

Number of employees \_\_\_\_\_ Types of projects \_\_\_\_\_

Experience mod rate (current year) \_\_\_\_\_ Lost time in incident rate (past 3 years) \_\_\_\_\_

## References

*Note: Make sure all your references know you and your work well!*

**Please list three client references (first and last names) and their contact information:**

Client \_\_\_\_\_ Contact Name \_\_\_\_\_

Email (required) \_\_\_\_\_

City \_\_\_\_\_ Daytime Phone \_\_\_\_\_

Client \_\_\_\_\_ Contact Name \_\_\_\_\_

Email (required) \_\_\_\_\_

City \_\_\_\_\_ Daytime Phone \_\_\_\_\_

Client \_\_\_\_\_ Contact Name \_\_\_\_\_

Email (required) \_\_\_\_\_

City \_\_\_\_\_ Daytime Phone \_\_\_\_\_

**Please list two industry references (dealers, rental centers, other contractors, associations, vendors, etc.):**

Client \_\_\_\_\_ Contact Name \_\_\_\_\_

Email (required) \_\_\_\_\_

City \_\_\_\_\_ Daytime Phone \_\_\_\_\_

Client \_\_\_\_\_ Contact Name \_\_\_\_\_

Email (required) \_\_\_\_\_

City \_\_\_\_\_ Daytime Phone \_\_\_\_\_



**Remember: you can attach up to three supporting documents to this entry form!**

Simply return this application form by mail, fax, or email to:

### Marcia Gruver Doyle

*Equipment World*

P.O. Box 2029

Tuscaloosa, AL 35403-2029

Phone: (800) 633-5953

Fax: (205) 345-5695

Email: [mgruver@randallreilly.com](mailto:mgruver@randallreilly.com)

### Handy Checklist

- This form is completely filled out
- Supporting documents (letters of reference, newspaper clippings, etc.) are attached.
- Equipment list is attached.

\_\_\_\_\_  
*Signature of company representative*

I verify that all statements made on this application are true to the best of my knowledge.

Please fill out the following if you are a Caterpillar dealer sales representative nominating a client:

\_\_\_\_\_  
Nominating salesperson's name (if applicable). Please print.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Company

\_\_\_\_\_  
Email (required)

### Rules and Criteria

The *Equipment World* Contractor of the Year contest recognizes contractors who have annual revenues of between \$3 million and \$15 million and exemplify the highest standards of construction professionals: business acumen, equipment management expertise, attention to safety and community involvement.

Contractors who meet these qualifications are invited to enter. Contractors can also be nominated by others in the construction industry. To enter, an applicant must:

- Have annual revenues of between \$3 million and \$15 million
- Have at least 10 years of construction company ownership experience
- Have a proven, excellent safety record
- Own at least five ride-on construction machines
- Be able to represent the construction industry in a positive way

An applicant is required to complete this form in its entirety. Co-owners should submit one application, listing all owners. All entries must be received by the deadline of September 30, 2016.

*Equipment World* editors will carefully review each entry and select 12 finalists. Each finalist company will be featured in *Equipment World* magazine and will win a trip for the finalist and a guest to Las Vegas. One finalist will be chosen as the Contractor of the Year. All information is confidential and is only used for judging purposes.

No purchase necessary. To enter, fill out all information requested on this entry form. Mail to: Contractor of the Year, c/o Marcia Gruver Doyle, Equipment World Editorial Department, P.O. Box 2029, Tuscaloosa, AL 35403. Application forms may also be emailed to [mgruver@randallreilly.com](mailto:mgruver@randallreilly.com) or faxed to (205)-345-5695. All entries must be received by the deadline of September 30, 2016. The Contractor of the Year contest is open only to contractors who have annual revenues of between \$3 million and \$15 million. It is NOT open to employees of Randall-Reilly, LLC and its agents, and suppliers of this program and their families. Offer void where prohibited and subject to all federal, state and local laws. Randall-Reilly Construction editors will select 12 finalists and the Contractor of the Year. Their decision will be final. No responsibility is assumed for lost, misdirected, damaged, or illegible entries.

PRIZES: A representative from each finalist company and a guest will receive a trip to Las Vegas.

Finalists will be notified by mail and have an article on them published in an issue of *Equipment World* magazine. Limit one (1) prize per family or household. No substitution or transfer of prizes allowed. To obtain a list of finalists, please mail your request, together with a self-addressed, stamped envelope to: Randall-Reilly, LLC: Corporate Headquarters, P.O. Box 2029, Tuscaloosa, AL 35403, Attn: Contractor of the Year Finalist List. Requests after December 31, 2016 will not be honored.

Dear Contractor:

The Contractor of the Year contest is produced by *Equipment World* and sponsored by Caterpillar.

**This Program Honors Contractors Who Have...**

successfully managed their companies through the ups and downs of construction. These contractors exemplify the highest standards of construction professionals, including business acumen, marketing and equipment management expertise, attention to safety and community involvement. (This contest is limited to contractors with between \$3 and \$15 million average annual revenues.)

**As Recognition For These Qualities...**

each Contractor of the Year finalist company will be featured in an article in *Equipment World*. In addition, a representative from each finalist company and a guest will win a trip to Las Vegas. All 12 finalist companies will be honored at an awards banquet where the Contractor of the Year will be named. (See rules and criteria on application form.)

**To Continue To Be Considered...**

you will need to fill out the application form and return it to us by September 30, 2016. You may attach up to three additional items, such as letters of reference, newspaper clippings on yourself or your company, photos, etc.

Return the completed form to Contractor of the Year, c/o Marcia Gruver Doyle, *Equipment World* Editorial Department, P.O. Box 2029, Tuscaloosa, AL 35403-2029; fax it to (205)-345-5695; or submit your entry via our website, [EWContractoroftheYear.com](http://EWContractoroftheYear.com). Please make sure all additional items are clearly labeled as coming from you.

If you have any questions, don't hesitate to call me at (800) 633-5953 x1260 or email me at [mgruver@randallreilly.com](mailto:mgruver@randallreilly.com). I look forward to receiving your entry!

Sincerely,



**Marcia Gruver Doyle**  
Editorial Director  
*Equipment World*  
Randall-Reilly